

INTEGRITY.
ACCOUNTABILITY.
COMMUNICATIONS.
TEAMWORK.
RESPECT FOR OTHERS.
ACHIEVEMENT.



**Maximize
Revenue,
Minimize
Headaches**

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firststates.com



A Division of FirstStates Financial

EMS BILLING

+90%



Revenue Results. We successfully recover over 90% of collectible revenue for our ambulance agency clients. Our track record speaks for itself. Want to know what your agency's collection rate should be? Ask for a free consultation.

+99%



Accuracy. We submit over 99% clean claims on the first try. We get it right the first time to maximize cash flow and minimize days in accounts receivable.

30+ DAYS



Follow Up. When claims are denied we take action immediately. In addition, we guarantee you'll never lose revenue from timely filing. Our patient follow up staff is respectful and represents your agency properly while finding missing information and negotiating payments.

-45 DAYS



Maximum Cash Flow. Even the most challenging payer mixes we face are consistently lower than 45 days in A/R. In most cases we bill the claim by the next business day.



Client Service. FirstStates' clients are treated like family. We value your business and our performance shows it. Our Management and CAC Certified staff have over 100 years experience in EMS billing.



Compliance. Our entire staff is HIPAA, FDCPA, and CMS trained. Every claim goes through a process of accuracy checks before it's submitted. Again, our track record speaks for itself.



Why Switch to FirstStates for Revenue Cycle Management?
Improve Revenue. Reduce Labor Costs. Reduce Paperwork and Compliance Headaches. Fees Based on Collections. Introductory Rates on High Quality Service.

FirstStates specializes in EMS revenue cycle management, other services include:
Insurance Claim Follow Up
Patient Accounts Receivable Management



ABOUT

Revenue Cycle Professionals.

FirstStates approaches your revenue cycle with precision and care to ensure we recover more of your revenue.

We handle your most challenging and time consuming backroom tasks with an intelligent and efficient approach, designed to fit your unique needs.

We go above and beyond to ensure we achieve your financial goals without the headaches.

For a free revenue cycle consultation contact:
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firststates.com